

# RATIONAL DECISIONS

## CHAPTER 13.1, 16.1-3

Adapted from slides kindly shared by Stuart Russell

# Appreciations

- ◇ Appreciations :)
- ◇ Modern medicine
- ◇ Improvisation

Share some of yours?

# Outline

- ◇ Uncertainty
- ◇ Rational preferences
- ◇ Maximizing expected utility
- ◇ Utilities
- ◇ Money

# Uncertainty

Let action  $A_t$  = leave for airport  $t$  minutes before flight  
Will  $A_t$  get me there on time?

Problems:

- 1) partial observability (road state, other drivers' plans, etc.)
- 2) noisy sensors (Google traffic map overlays)
- 3) uncertainty in action outcomes (flat tire, etc.)
- 4) immense complexity of modelling and predicting traffic

Logic, Reasoning, Planning (Ch 7-12): develop contingency plan

A purely logical approach either

- 1) risks falsehood: " $A_{25}$  will get me there on time"
- or 2) leads to conclusions that are too weak for decision making:
- " $A_{25}$  will get me there on time if there's no accident on the bridge and it doesn't rain and my tires remain intact etc etc."

( $A_{1440}$  might be said to get me there on time, but ...)

# Methods for handling uncertainty

## Probability

Given the available evidence,

$A_{25}$  will get me there on time with probability 0.04

Mahaviracarya (9th C.) - bets that can't lose

Cardano (1565) - theory of gambling

Money, a timeless motivator....

“Against the Gods - the Remarkable Story of Risk” by Bernstein.

# Probability

Probabilistic assertions **summarize** effects of

**laziness**: failure to enumerate exceptions, qualifications, etc.

**ignorance**: lack of relevant facts, initial conditions, etc.

Subjective or Bayesian probability:

Probabilities relate propositions to one's own state of knowledge

e.g.,  $P(A_{25}|\text{no reported accidents}) = 0.06$

These are **not** claims of a “probabilistic tendency” in the current situation  
(but might be learned from past experience of similar situations)

Probabilities of propositions change with new evidence:

e.g.,  $P(A_{25}|\text{no reported accidents, 5 a.m.}) = 0.15$

# Making decisions under uncertainty

Suppose I believe the following:

$$P(A_{25} \text{ gets me there on time} | \dots) = 0.04$$

$$P(A_{90} \text{ gets me there on time} | \dots) = 0.70$$

$$P(A_{120} \text{ gets me there on time} | \dots) = 0.95$$

$$P(A_{1440} \text{ gets me there on time} | \dots) = 0.9999$$

Which action to choose?

Depends on my **preferences** for missing flight vs. airport cuisine, etc.

**Utility theory** is used to represent and infer preferences

**Decision theory** = utility theory + probability theory

# Maximizing Expected Utilities

Maximizing expected utilities is at the heart of this course

**A rational agent should choose the action which maximizes its expected utility, given its knowledge**

Breaking that down:

- ◇ Expectation given knowledge: **probabilistic inference** - middle of course
- ◇ To do that, need **experience, learning** - later in course
- ◇ **Maximization** - figure out which action to choose given what might happen as a result - current focus



## Reducing preferences to tractable utilities

Can your preferences be summarized with utilities?

If you're "rational", yes.

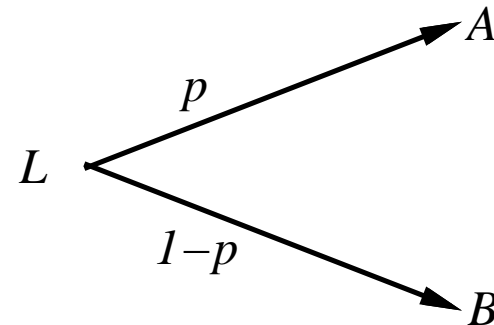
Experiments suggest otherwise, humans not behaving rationally

Heads up: don't gamble or play the wrong sorts of games if you prefer not to adopt these constraints

# Preferences

An agent chooses among prizes ( $A$ ,  $B$ , etc.) and lotteries, i.e., situations with uncertain prizes

Lottery  $L = [p, A; (1 - p), B]$



Notation:

$A \succ B$	$A$ preferred to $B$
$A \sim B$	indifference between $A$ and $B$
$A \not\succ B$	$B$ not preferred to $A$

# Rational preferences

Idea: preferences of a rational agent must obey constraints.

The axioms of rationality:

## Orderability

Exactly one of  $(A \succ B) \vee (B \succ A) \vee (A \sim B)$  holds

## Transitivity

$$(A \succ B) \wedge (B \succ C) \Rightarrow (A \succ C)$$

## Continuity

$$A \succ B \succ C \Rightarrow \exists p \ [p, A; 1 - p, C] \sim B$$

## Substitutability

$$A \sim B \Rightarrow [p, A; 1 - p, C] \sim [p, B; 1 - p, C]$$

## Monotonicity

$$A \succ B \Rightarrow (p \geq q \Leftrightarrow [p, A; 1 - p, B] \succeq [q, A; 1 - q, B])$$

Rational preferences  $\Rightarrow$

behavior describable as maximization of expected utility

## Rational preferences contd.

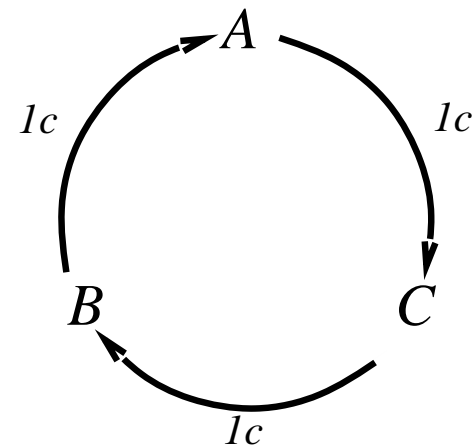
Violating the constraints leads to self-evident irrationality

For example: an agent with intransitive preferences can be induced to give away all its money

If  $B \succ C$ , then an agent who has  $C$  would pay (say) 1 cent to get  $B$

If  $A \succ B$ , then an agent who has  $B$  would pay (say) 1 cent to get  $A$

If  $C \succ A$ , then an agent who has  $A$  would pay (say) 1 cent to get  $C$



Theorem: Rational preferences imply behavior describable as maximization of expected utility

## Maximizing expected utility

**Theorem** (Ramsey, 1931; von Neumann and Morgenstern, 1944):

Given preferences satisfying the constraints  
there exists a real-valued function  $U$  such that

Greater utility means preference

$$U(A) \geq U(B) \Leftrightarrow A \succsim B$$

Utility of a lottery is the expectation of the utilities

$$U([p_1, S_1; \dots ; p_n, S_n]) = \sum_i p_i U(S_i)$$

**MEU principle:**

Choose the action that maximizes expected utility

Note: an agent can be entirely rational (consistent with MEU)  
without ever representing or manipulating utilities and probabilities

E.g., a lookup table for perfect tictactoe

## Utility scales

Normalized utilities:  $u_{\top} = 1.0$ ,  $u_{\perp} = 0.0$

Micromorts: one-millionth chance of death

useful for Russian roulette, paying to reduce product risks, etc.

QALYs: quality-adjusted life years

useful for medical decisions involving substantial risk

Note: behavior is **invariant** w.r.t. positive linear transformation

$$U'(x) = k_1 U(x) + k_2 \quad \text{where } k_1 > 0$$

# Human Utilities

Utilities map states to real numbers. Which numbers?

Standard approach to assessment of human utilities:

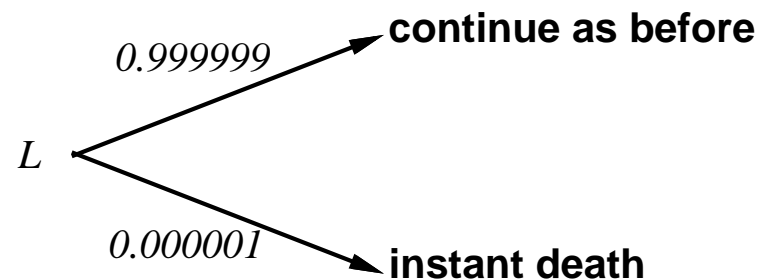
compare a given state  $A$  to a **standard lottery**  $L_p$  that has

“best possible prize”  $u_{\top}$  with probability  $p$

“worst possible catastrophe”  $u_{\perp}$  with probability  $(1 - p)$

adjust lottery probability  $p$  until  $A \sim L_p$

**pay \$30**     $\sim$



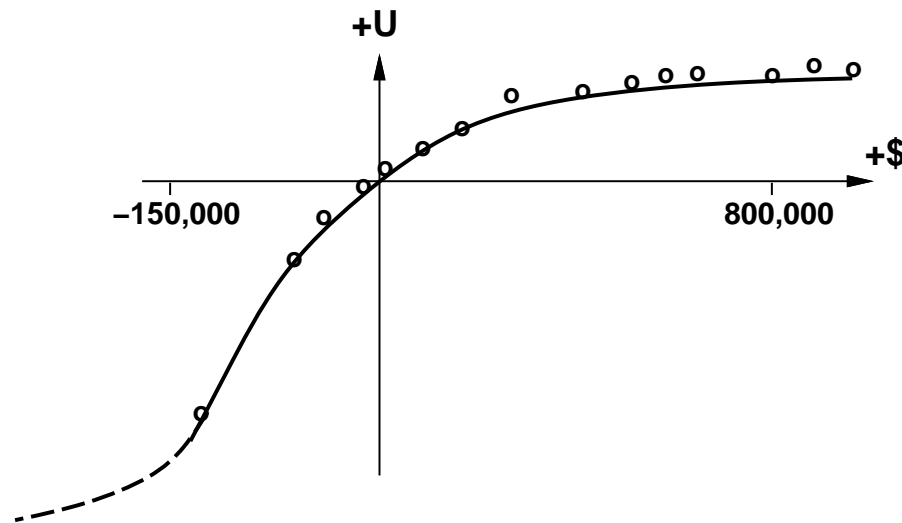
# Money

Money does **not** behave as a utility function

Given a lottery  $L$  with expected monetary value  $EMV(L)$ , usually  $U(L) < U(EMV(L))$ , i.e., people are **risk-averse**

Utility curve: for what probability  $p$  am I indifferent between a prize  $x$  and a lottery  $[p, \$M; (1 - p), \$0]$  for large  $M$ ?

Typical empirical data, extrapolated with **risk-prone** behavior:





## Insurance

Consider the lottery  $[0.5, \$1000; 0.5, \$0]$

◇ What is the expected monetary value? (\$500)

◇ What is its certainty equivalent? (monetary value acceptable in lieu of lottery)

\$400 is a typical value

Difference of \$100 is the insurance premium

Insurance company has much larger assets, nearly linear utility curve there, less risk-averse.

Not zero sum - everyone happy

# Human Rationality?

Example of Allais (1953). Two lotteries:

◇ A: [0.8, \$4000; 0.2, \$0]

◇ B: [1.0, \$3000; 0.0, \$0]

◇ C: [0.2, \$4000; 0.8, \$0]

◇ D: [0.25, \$3000; 0.75, \$0]

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◇ C: [0.2, \$4000; 0.8, \$0]

◇ D: [0.25, \$3000; 0.75, \$0]

Most people prefer  $B \succ A, C \succ D$

But if  $U(\$0) = 0$ , then

◇  $B \succ A \Rightarrow U(\$3000) > 0.8U(\$4000)$

◇  $C \succ D \Rightarrow 0.8U(\$4000) > U(\$3000)$

# Human Rationality?

Two views:

- ◇ Humans broken
- ◇ Wrong / incomplete model

Need to consider looking at other factors

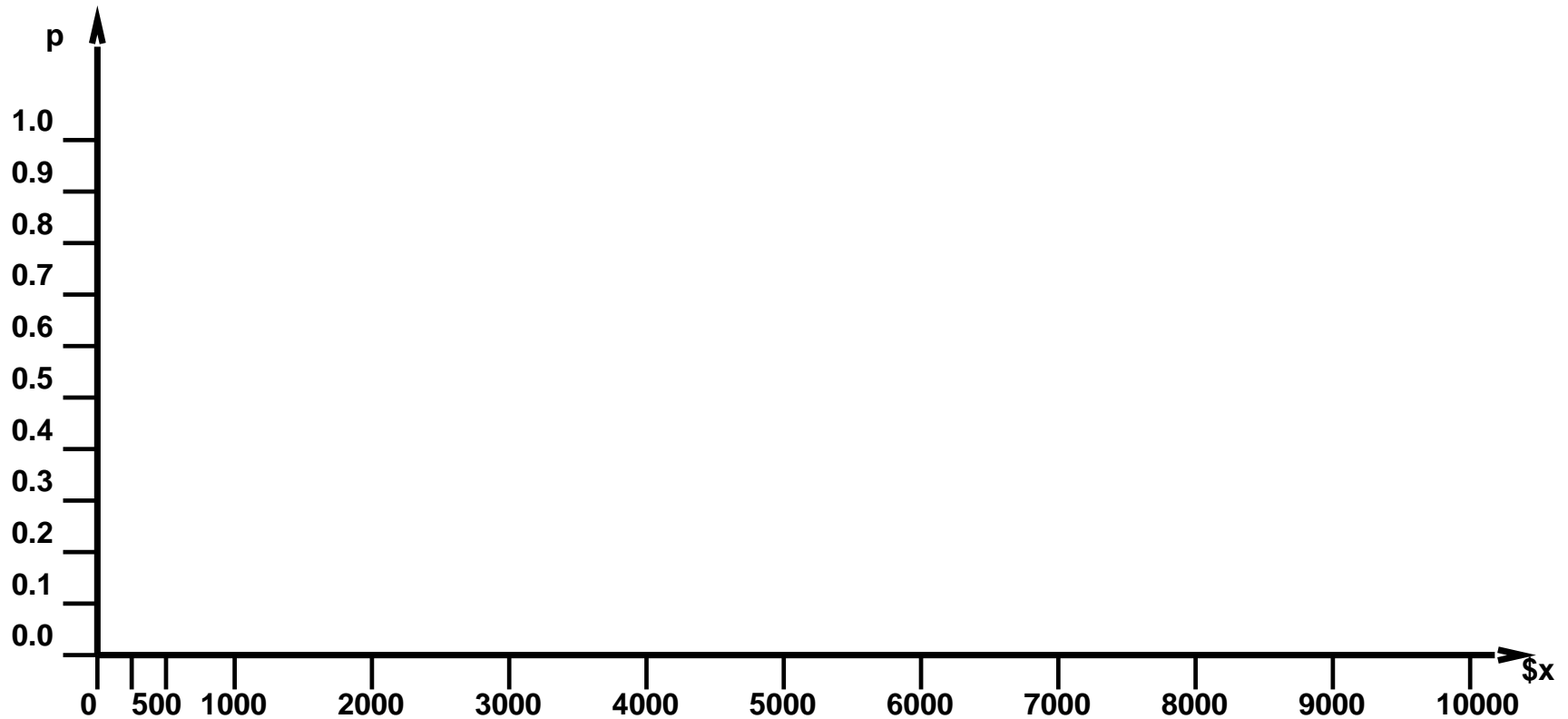
Get abstraction right - this will come up over and over

# St. Petersburg Paradox

See “Expectimax, MDP, Utility” web page

## Student group utility

For each  $x$ , adjust  $p$  until half the class votes for lottery ( $M=10,000$ )



## Summary

Probability is a rigorous formalism for uncertain knowledge

Rational preferences imply behavior describable as maximization of expected utility

Need to get the abstraction right

Humans can be hard to model, or irrational